

## Directors' Report

**Dear members,**

Your Directors have the pleasure in presenting their 18<sup>th</sup> Annual Report together with the Audited Accounts for the year ended 31<sup>st</sup> March, 2003.

<b>Financial Performance:</b>	<b>Previous Year</b>	
	Rs.	Rs.
Total Income	42,18,486	12,05,708
Profit Before Tax	34,64,205	11,70,529
Provision for Tax	6,25,000	3,00,000
Provision for Taxation for Earlier Years	—	42,636
Net Profit after Tax	28,39,205	8,27,893
Balance Brought Forward	4,95,401	(3,32,492)
<b>Amount available for Appropriation</b>	<b>33,34,606</b>	<b>4,95,401</b>
Your Directors recommend appropriation as under		
Proposed Dividend	14,83,500	—
Tax on Dividend	1,90,185	—
Transfer to General Reserve	2,50,000	—
Surplus Carried Forward	14,10,921	4,95,401
<b>Total Appropriation</b>	<b>33,34,606</b>	<b>4,95,401</b>

### **Dividend**

Your Directors have recommended a dividend of Rs. 1.50 per equity share. The dividend will be paid upon approval by the members in the ensuing Annual General meeting, to the registered member as on the book closure date.

### **Increase in Capital**

During the year, the paid-up share capital of the Company increased from Rs. 49,45,000 divided into 4,94,500 equity shares of Rs. 10/- each to Rs. 98,90,000 divided into 9,89,000 equity shares of Rs. 10/- each consequent to Right Issue of the Company.

### **Overview**

During this year the company has forayed into offering business solutions related to the Internet and has commenced operations to provide complete web based solutions ranging from Domain Name registration to software for Internet & dynamic content. The company has also successfully launched Search Engine Optimisation concept, specially developed for web promotion.

The company has also developed [www.easy2source.com](http://www.easy2source.com), the only trade portal on Indian products. The portal is designed to offer extensive information on Indian products and its suppliers.

Further, a 100% export oriented unit has been set up during November 2002 to cater to the International demand for web solutions.

### **Conservation of Energy, Technology Absorption and Foreign Exchange**

The particulars prescribed under clause (e) of sub-Section (1) of Section 217 of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in Report of Board of Directors) Rule, 1988 are as follows:

#### **Conservation of Energy**

The company is not a manufacturing company and hence the details in respect of the above are not applicable.

#### **Research and Development**

The company has not undertaken any Research and Development activity in any specific area during the year under review, and hence no cost has been incurred towards same.

**Technology Absorption** : Nil

**Foreign Exchange Earning** : Rs. 17,12,732/-

**Foreign Exchange Outgo** : Rs. 14,730/-

### **Directors Responsibility Statement**

Pursuant to the provisions under Section 217 (2AA) of the Companies Act, 1956, Directors confirm that:-

- a. in the preparation of annual accounts, the applicable accounting standards have been followed along with proper explanations relating to material departures;
- b. they have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit of the company for that period;
- c. they have taken proper and sufficient care for the maintenance of adequate accounting records in the accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d. they have prepared the annual accounts on a going concern basis.

### **Directors**

Mr. Navnit Patel, a director of the company will retire by rotation at the ensuing General Meeting and is eligible for reappointment.

### **Auditors**

M/s Mahadev Desai Associates, Chartered Accountants, Mumbai, retire at the forthcoming Annual General Meeting and being eligible offer themselves for reappointment.

For and on behalf of the Board of Directors

Minesh Modi  
Chairman

Mumbai  
Dated : 30th June, 2003